## Customer Success Story



Orange Spain IMPLEMENTING A FUTURE-PROOF TV PLATFORM

## **Key Highlights**

#### Industry

Convergent telecommunications (mobile, FTTH and TV)

#### **The Challenge**

To deploy a TV platform that enables the provision of advanced features and capabilities, agility, high scalability and availability, all within an almost impossible time frame

### **The Solution**

Implementing a micro-services architecture, VO's TV platform was successfully deployed within only three-months, empowering a significant platform upgrade for Orange Spain, and providing it with highly performing, unified platform management, advanced search capabilities and maximum availability

### **Benefits**

- Ability to compete with Tier 1 operators
- Reliably deliver live sports events in addition to regular programming
- · Improved agility, scalability and faster time-to-market



About Orange Spain Since 1998 when the telecommunications market was liberalized, Orange Spain has been a key player in the Spanish market. It remains the most dynamic operator in the convergence market, with more than 20 million customers bringing together 16 million mobile customers and 4 million fixed customers. It has a growing customer base, comprised of mobile, FTTH and TV offers. Today, Spain is the best-equipped country in Europe in fiber optics, and 4G coverage of the population reaches 97%.

Orange Spain's strategy focuses on providing value-for money, providing high-quality services, including low-cost offers to meet the needs of all customer segments. Orange Spain now federates four powerful brands: Orange, Amena, Simyo and Jazztel.



Orange Spain required advanced features and capabilities as well as a more robust platform to be able to compete for Tier 1 operators. As broadcasting live sports events is one of its selling points, it requires a scalable, reliable ecosystem that can handle extreme spikes in traffic.



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| Objectives              | <ul> <li>Upgrade the current TV Platform to enable a rich service offering and agile delivery of future capabilities</li> <li>Improve agility, scalability and redundancy</li> <li>Accelerate time-to-market</li> </ul>   |
|-------------------------|---|
| Technical<br>Challenges | <ul> <li>To deploy the platform in a very short time-frame</li> <li>Upgrade the TV and content recommendation platforms within a complex ecosystem</li> <li>Integration of mobile apps into the TV platform</li> </ul>  |
| Solution                | Transmitting live sports events, with their inherent high viewer traffic spikes, is critical for<br>Orange Spain, especially for popular soccer games. VO's TV Platform is able to seamlessly<br>handle these fluctuations, with its fully redundance Active-Active availability and geo-<br>redundancy for disaster recovery.<br>In a very short time the existing TV platform was significantly upgraded to the new<br>multi-site platform, the design of which implements a microservices architecture. Then,<br>the advanced database transfer between the three sites, which required close cooperation<br>between VO, Orange Spain and the database teams, was implemented.<br>VO's platform offers many new capabilities such as nPVR, start-over and automatic<br>catch-up, Android TV STB support, advanced search capabilities and enhanced scalability.<br>The system also provides enhanced content protection.<br>Orange Spain selected VO Player, a robust, secure player for video display across a wide<br>range of devices and operating systems, both for its ability to provide its multi-standard<br>streaming and for its proven content protection capabilities.<br>Since Orange Spain is highly customer-focused and it had recently redesigned its mobile<br>apps, it needed VO's platform to efficiently integrate these new capabilities. VO was able<br>to simplify the deployment and operations of the new mobile apps and integration of the<br>upgraded VO Player, enabling direct integration with the backend. |



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With VO's TV Platform, Orange Spain has obtained the following benefits:

- Can now compete with the most advanced Tier 1 TV operators
- ✓ Utilize the scalable, reliable ecosystem to deliver live sports events
- Able to quickly bring new capabilities to market

"We obtained a platform that is always available, redundant, and capable of absorbing brutal spikes. We can now offer our subscribers rich, new services such as NPVR, start-over and automatic catch-up using the latest generation of Android TV STBs, while incorporating various content partners, including Netflix, Rakuten TV, Amazon and others".

Josep-Maria Rabes, TV Services Director, Orange Spain



Orange Spain now has full redundancy and enhanced supervision capabilities of its TV services. This solid infrastructure provides the scalability and geo-recovery that enables quality transmission of live sports events.

VO's platform also enables implementation of the upcoming data-centric solution, which will offer advanced analytics and personalization capabilities that provide the company with a true differentiator, allowing enhanced customer engagement.

Find out how you can successfully grow your TV services with VO's TV Platform: https://www.viaccess-orca.com/tv-solutions

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#### About Viaccess-Orca

Viaccess-Orca is a leading global solutions provider of OTT and TV platforms, content protection, and advanced data solutions. The company offers an extensive range of innovative, end-to-end, modular solutions for content delivery, protection, discovery, and monetization. With over 20 years of industry leadership, Viaccess-Orca helps content providers and TV operators

shape a smarter and safer TV and OTT experience. With its expertise in security, VO is also helping the digital manufacturing industry protect their assets. Viaccess-Orca is part of the Orange Group and the company's solutions have been deployed in over 35 countries.

